### Navarra Center for International Development



## Working Paper no 10/2013

# FOREIGN DIRECT INVESTMENT IN THE ASIAN ECONOMIES

**Guglielmo Maria Caporale Brunel University** 

Carlos Pestana Barros
Instituto Superior de Economia e Gestao, University of Lisbon

and

Bruno Damásio Instituto Superior de Economia e Gestao, University of Lisbon

Navarra Center for International Development WP-10/2013

Foreign Direct Investment in the Asian economies Guglielmo Maria Caporale, Carlos P. Barros and Bruno Damásio Working Paper No. 10/2013 December 2013

#### **ABSTRACT**

This paper analyses FDI in 27 Asian countries in the period 2003-2011using a panel data quantile regression method and taking into account the heterogeneity in the data. Robustness tests are carried out by allowing for the endogeneity of the GDP growth rate (Harding and Lamarche, 2009). Overall, there is clear evidence of heterogeneity as indicated by the differences in the relative importance of the factors affecting FDI in the various countries. Moreover, the analysis by quantile confirms that bigger economies tend to attract more sizeable FDI inflows than smaller ones, as one would expect.

**Keywords:** Panel quantile models, Foreign Direct Investment (FDI), Asian countries

**JEL classification:** F21

Corresponding author: Carlos Pestana Barros

Instituto Superior de Economia e Gestao and UECE

Technical University of Lisbon

Lisbon PORTUGAL

#### 1. Introduction

The literature on Foreign Direct Investment (FDI) has focused on various determinants, such as the domestic capital stock (Desai et al., 2005), economic growth (Prasad et al., 2007), employment protection (Dewit et al., 2009), exports (Helpman et al., 2004), knowledge capital (Carr et al., 2001), location choice (Becker et al., 2005), multinational characteristics (Zhang and Markusen, 1999), productivity spillovers (Barrios and Strobl, 2002), total factor productivity (De Mello, 1999), and technology transfers (Glass and Saggi, 2002). The present paper aims to contribute by examining FDI in a sample of Asian countries using panel quantile regressions Most studies analyse FDI flows from developed to developing countries (e.g., De Mello, 1997), either adopting a micro approach with company data (Alfaro et al., 2010; Gorg, Muhlen and Nunnenkamp, 2010) or a macro approach with national data (Fernandes and Paunov, 2011). By contrast, our focus is on FDI in Asia, a region for which only limited evidence is available at present. Moreover, our econometric approach (i.e., the panel quantile model) takes into account heterogeneity across countries and sheds light on how different covariates have generated FDI flows in different economies in the region.

The importance of taking into account heterogeneity has been highlighted in many recent studies (Chesher, 1984; Chesher and Santos-Silva, 2002). This can be done by estimating either panel data models allowing for heterogeneity (Pesaran, 2005) or quantile panel regressions including fixed effects to control for some unobserved covariates (Chernozhukov, Fernandez-Val, Hahn, and Newey, 2010). In the present case study we use the latter method and pay particular attention to endogeneity issues (since in the case of FDI causation can run in either direction - see Borensztein, De Gregorio and Lee, 1998).

This paper is organised as follows. The next section briefly reviews the relevant literature; Section 3 discusses some features of the Asian economies under investigation; Section 4 outlines the theoretical framework and the hypotheses to be tested; Section 5 introduces the

econometric specification and discusses the data and the empirical results, including some robustness tests; Section 6 offers some concluding remarks.

#### 2. Literature Review

Since the 1960s, when Hymer (1960) first introduced the notion of foreign direct investment (FDI), a succession of theories have been developed, such as the ownership advantage theory (Hymer, 1960), the product life-cycle theory (Vernoon, 1966) and the OLI paradigm (Dunning, 1980). In addition to improving multinational companies' (MNCs) returns, FDI can increase the host countries' savings and investment and improve technology. Hence, FDI has been investigated in numerous empirical studies (see Moosa and Cardak(2006), Jadhav (2012), Groh and Wich (2012) for some reviews of the literature). As noted by Groh and Wich (2012), there are two main strands in the literature: one focuses on the FDI determinants at the micro level, the other at the macro level. The current paper belongs to the latter category, mostly adopting the "gravity model" to explain FDI flows (Stein and Daude, 2001; Bevan and Estrinb, 2004; Bellak et al., 2008).

Groh and Wich (2012) identify four classes of factors affecting FDI, namely economic activity, the legal and political system, the business environment and infrastructure, each playing an important role (see, e.g., Hatzius (2000), Li and Liu (2004), Taylor Reynolds et al. (2004), Busse and Hefeker (2007), among others).

Wei (1995), Grosse and Trevino (1996), Liu et al. (1997) and Hsiao and Hsiao (2004) argue that cultural differences and geographic distance are also important factors determining inward FDI.

Natural resources also play an important role in attracting inward FDI (see, E.G., Asiedu and Lien, 2004). Deichmann et al. (2003), Onyeiwu and Shrestha (2004) and Jadhav (2012) argue that the reason is that resource-seeking is a strategy of MNCs-Multinational corporations.

Recently, Asiedu and Lien (2011) have found that natural resources availability can affect the relationship between democracy and inward FDI. Government policies can also affect FDI inflows (see, e.g. Tuan and Ng, 2004), in particular through trade barriers, labour costs, the exchange rate, corporate tax burdens and so on (see Demekas et al., 2007).

Concerning the Asian countries, Goldberg and Klein (1997), Nakamura and Oyama (1998), Takagi and Shi (2011) found that exchange rate policies affect FDI inflows from the source-country investor who is concerned about future returns. Deng et al. (1997) apply factor analysis to examine FDI inflows into China. Hsiao and Hsiao (2004) argue that China is attractive for investors from neighbouring countries because of linguistic and cultural similarities, geographic proximity and historical ties, which could explain 75% of the FDI inflows in the early years of development. However, as China became "the World's factory", sectoral agglomeration began to affect FDI locations in China (see Zhao et al., 2012). Other recent research focusing on FDI highlights trade and income inequality (Franco and Gerussi, 2012), the joint-effects of FDI and privatisation (Naguib, 2012), FDI and productivity growth (Fillat and Woerz, 2011), the dynamic effects of FDI (Pham, 2011), FDI, trade unions and dumping (Leahy and Montagna, 2010) and the distortions caused by FDI in domestic production (Sawaki, 2008).

#### 3. The Asian economies

Asia is the world's largest continent, in addition to being the most diverse in terms of geography, ethnicity and so on. It stretches from the Mediterranean, Black and Red Seas in the West to the Pacific Ocean in the East, and from the Siberian glacial Arctic Ocean in the North to the Indian Ocean in the South.

The second half of the 20th century was characterised by a number of waves of spectacular economic growth among countries of the Asian Pacific Rim, first in Japan, then in South

Korea, Singapore, Hong Kong, Malaysia and Indonesia, among others. <sup>1</sup> In more recent decades, the rapid growth of China and India has also been breath-taking. Broadly speaking, the economic development of these countries has been based on exporting manufactured goods. In the case of the Middle East and the former Soviet Union republics of Central Asia, prosperity has been largely due to these countries' vast reserves of oil and other forms of non-renewable energy, in particular gas. Despite the many military conflicts and tensions that have plagued certain Asian regions and continue to destabilise others, and despite the financial crisis that rocked the Asian Pacific countries in 1997 (the World Investment Report, 2002), the good prospects for the Asian economies have ensured that FDI has continued to flow into these countries (See Figure 1).

Since Asia accounts for some 60% of the world's population and thus offers concentrations of cheap labour, some FDI source countries, including Japan, the United States and EU member-states, have invested strongly in labour-intensive industries, such as textiles and clothing and so on. In many Asian countries great emphasis is placed on creating and maintaining a highly educated and skilled workforce, which is essential for producing cutting-edge electronics and IT goods and services. With the improvements in the quality of education and favourable policies, FDI inflows are likely to continue to increase.

Figure 1: the stock of inward FDI into the Asian countries as a percentage of world FDI.

<< Insert Figure 1 around here>>

Sources: United Nations Conference on Trade and Development (unctadstat.unctad.org).

However, they vary greatly from country to country. According to the statistics reported in the UNCTAD database, during the period from 1970 to 2011 the least developed Asian countries attracted the least amount of FDI, accounting for less than 1% on average, while the more

<sup>1</sup> Due to their rapid development and industrialisation in the 1980s, Hong Kong, Singapore, South Korea and Taiwan became known as the Asian Dragons. In the 1990s, Thailand, Malaysia, Indonesia and the Philippines also experienced strong growth, earning them the name of Asian Tigers.

6

advanced developing countries welcomed the main share, more than 90%. Furthermore, among the latter group, the Eastern and South-Eastern Asian countries absorbed the overwhelming majority of FDI. FDI inflows into the former did not exceed those into the latter until 1984. With the implementation of an open-door policy and the start of a programme of structural reforms, China began to flourish and its government entered into the competition to attract FDI. As a result, since 1992, China has been the Asian country attracting the largest amount of FDI and has held the world's fourth largest stock of FDI since 2003 (UNIDO, 2005; Benoît Mercereau, 2005). As already remarked, FDI inflows into Asia are not evenly distributed. Another issue that has been raised is whether FDI attraction is a zero-sum game. Benoît Mercereau's (2005) concluded that it is not.

#### 4. Theoretical framework

The analysis in this paper is based on the Heckscher-Ohlin framework (Krugman and Obstfeld, 1999) and the organisation theories of Dunning (1993). The former focuses on the competitive advantage arising from ownership, locational and internalisation. Dunning (1993) distinguishes between *resource-seeking investments*, which are made in order to establish access to basic material such as raw materials or other input factors, and *market-seeking investments*, which are made to enter an existing market or establish a new market. Although FDI could crowd out domestic investment, this is thought to be a secondary issue (see Cotton and Ramachandran, 2002)

The underlying theory gives rise to the following hypotheses to be tested empirically:

Hypothesis 1 (interest rate): FDI increases with the flexibility of the exchange rate regime (see Froot and Stein, 1991, and Klein and Rosengren, 1994). Reinhart and Rogoff (2004) distinguished between 15 types of exchange rate regimes according to their flexibility. Here we classify them in three categories, i.e. fixed, intermediate and *de facto* floating, taking the

values 1, 2 and 3 respectively (see the Appendix). Due to multicollinearity, only the third one is included in the regressions.

Hypothesis 2 (OECD): FDI increases with OECD membership (see Brackman et al., 2011). This hypothesis will be tested with a dummy variable which is one for OECD countries and zero otherwise.

Hypothesis 3 (OPEC): FDI increases with OPEC membership (Gately, 1984). Oil is a source of wealth and therefore a driver of FDI. Again a dummy is defined being equal to 1 in case of membership and 0 otherwise.

Hypothesis 4 (GDP): FDI is affected positively by GDP growth rate. Traditionally it is thought that FDI increases growth (Borensztein, De Gregorio and Lee, 1998). However, causation may run in the opposite direction, i.e. rapid economic growth may attract FDI (growth-driven FDI) (Bevan and Estrin, 2004).

Hypothesis 5 (credit): FDI is affected positively by credit (Beck, Levine and Loayza, 2000). This is a common hypothesis in papers on the finance-growth nexus (Baltagi, Demetriades and Law, 2009).

Hypothesis 6 (financial openness): FDI is affected positively by financial openness (Baltagi, Demetriades and Law, 2009).

Hypothesis 7 (government duration): FDI is affected positively by government duration, measured by the Head of Government's years in office (Polachek, 1997).

Hypothesis 8 (concentration of government): FDI is affected positively by the concentration of seats measured by the Herfindahl Index of the seat shares of all parties in the government (Dunning and Narula, 1996).

Hypothesis 9 (political freedom): FDI is affected positively by greater political freedom (Busse and Hefeker, 2007).

Hypothesis 10 (economic globalisation): FDI is affected positively by economic globalisation (Agmon and Lessard, 1977).

*Hypothesis 11* (trade and investment globalisation): FDI is affected positively by trade and investment globalisation (Baltagi, Demetriades and Law, 2009).

#### 5. Empirical analysis

In average regressions the average measures are obtained aggregating very different countries without taking into account their differences. Therefore, we adopt instead a quantile regression approach; this has the further advantage of being able to handle endogeneity in the explanatory variables.

The model is specified as follows:

$$FDI_{it} = x_{it}\beta_{\theta} + \mu_{it} \text{ with } Quant_{\theta} (FDI_{it}/x_{it}) = x_{it}\beta_{\theta}$$

$$(9)$$

where  $x_{it}$  denotes the vector of exogenous variables for i countries and t years and  $\beta_{\theta}$  is the vector of parameters.  $Quant_{\theta}(FDI_{it}/x_{it})$  denotes the  $\theta th$  conditional quantile of the FDI given x. The  $\theta th$  regression quantile,  $0<\theta<1$ , is defined as a solution to the problem:

$$\min_{\beta \in R^k} \left\{ \sum_{i: \ln w_{it} \ge x_{it} \beta} \theta \left| FDI_{it} - x_{it} \beta_{\theta} \right| + \sum_{i: \ln w_{it} < x_{it} \beta} (1 - \theta) \left| FDI_{it} - x_{it} \beta_{\theta} \right| \right\}$$

$$(10)$$

This is normally written as:

$$\min \sum_{it} \rho_{\theta}(FDI_{it} - x_{it}\beta_{\theta}),$$

where  $\rho_{\theta}(\varepsilon)$  is the check function defined as  $\rho_{\theta}(\varepsilon)=\theta\varepsilon$  if  $\varepsilon \geq 0$  or  $\rho_{\theta}(\varepsilon)=(\theta-1)\varepsilon$  if  $\varepsilon < 0$ . This problem does not have an explicit form, but can be solved by linear programming methods (Buchinski, 1994; Koenker and Basset, 1982; Koenker and Hallock, 2001; Koenker, 2005).

To estimate the FDI regression, we used a balanced panel data on FDI in 27 Asian countries over the period 2003-2011, available from several sources (see Table 1 in the Appendix), including 243 observations.

Table 2 shows some descriptive statistics for the variables used in the empirical analysis.

The estimates from the quantile regression were obtained by regressing differenced FDI against the differenced covariates, allowing for unit roots in the panel

$$\Delta FDI_{it} = \beta_{q0} + \beta_{q1} \Delta Co \, \text{var} iates_{it} + u_{it}$$
 (11)

where  $q \in \{0.1, 0.2, 0.3, 0.4, 0.5, 0.6, 0.7, 0.8, 0.9\}$  represents the decile.

We estimated the nine quantile regressions simultaneously. The main advantage of this procedure is that it allows to estimate the variance-covariance matrix, including between-quantiles covariances, using the bootstrapping method proposed by Koenker and Basset (1982). The results are displayed in Table 3.

Prior to the estimation, the correlation matrix was estimated with the aim of detecting any correlation, but no evidence of this was found.

A fixed-effects quantile regression model for panel data is estimated using the R software (Geraci, 2012). Specifically, it is the lqmm - quantile regression model for independent and hierarchical data with fixed and random effects. The coefficients can be interpreted as the FDI percentage in quantile  $q_i$  accounted for by each of the covariates. Based on the AIC-Akaike Information Criterion Statistics, the quantile model provides an adequate fit to the data compared with the quantile estimates (0.5 quantile) of the OLS average value.

By comparing the average regression (0.5 quantile) with the other quantile regression values, it can be seen that the average estimates (positive in all cases) are misleading: the quantile

regression shows that the relationship between covariates and FDI is not linear for some variables. For example, the OECD dummy variable displays coefficient values that is decreasing for the upper (but not the lower) quantiles. The same pattern emerges for other variables. FDI decreases homogenously for the OECD variable in the sample and also decreases with the Yrsffc variable for most quantiles. The GDP growth rate variable is only significant for small quantiles. The same pattern is observed for exports-gdp. The Credit-gdp variable display statistical significant values for the upper quantiles. Overall, there is clear evidence of heterogeneity across countries given the differences in the statistical significance of the variables.

Next, we control for the endogeneity of the GDP growth rate as well. While FDI may increase growth (Borensztein, De Gregorio and Lee, 1998), causation may also run in the opposite direction, with rapid economic growth attracting FDI (growth-driven FDI, Bevan and Estrin, 2004). Therefore, we estimate a quantile regression with instrumental variables (IVFEQR - instrumental variable quantile regression with fixed effects, Harding and Lamarche, 2009), instrumenting the GDP growth rate with its lagged value.

<< Insert Table 4 around here>>

The results in Table 4 are very similar to those in Table 3, suggesting robustness.

#### 6. Conclusions

This paper analyses FDI in 27 Asian countries in the period 2003-2011using a panel data quantile regression method and taking into account the heterogeneity in the data. Robustness tests are carried out by allowing for the endogeneity of the GDP growth rate (Harding and Lamarche, 2009). Overall, there is clear evidence of heterogeneity as indicated by the differences in the relative importance of the factors affecting FDI in the various countries.

Moreover, the analysis by quantile confirms that bigger economies tend to attract more sizeable FDI inflows than smaller ones, as one would expect.

#### References

Alfaro, L.; Chanda, A.; Kalemli-Ozcan. S. and Sayek. S. (2010) Does foreign investment promote growth? Exploring the role of financial markets on linkages. Journal of Development Economics, 91, 242-256.

Agmon, T. and Lessard, D. R. (1977). Investor recognition of corporate international diversification, Journal of Finance, 32, 1049-1055

Asiedu, E. and Lien, D. (2004). Capital Controls and Foreign Direct Investment. World Development Volume 32, Issue 3, March, Pages 479–490

Asiedu, E. and Lien, D. (2011). Democracy, foreign direct investment and natural resources. Journal of International Economics. 84, 99-111.

Baltagi, B.H.; Demetriades, P.O. and Law, S.H. (2009). Financial development and openness: Evidence from panel data. Journal of Development Economics, 89, 2, 285-296.

Barrios, Salvador and Eric Strobl (2002) Foreign Direct Investment and Productivity Spillovers: Evidence from the Spanish Experience, Weltwirtschaftliches Archiv 138, 3, 459-481

Bellak, C.; Leibrecht, M. and Riedl, A. (2008). Labour costs and FDI flows into Central and Eastern European Countries: A survey of the literature and empirical evidence. Structural Change and Economic Dynamics, 19, 17–37.

Beck, Thorsten, R. Levine and N. Loayza (2000). Finance and the Sources of Growth," Journal of Financial Economics,, 58: 261-300.

Becker, S.O., K. Ekholm, R. Jäckie, M. Muendler (2005) Location Choice and Employment Decisions: A Comparison of German and Swedish Multinationals, Review of World Economics / Weltwirtschaftliches Archiv 141, 4, 693-731

Bernini, C.; Freo, M. and Gardini, A. (2004) Quantile estimation of frontier production function. Empirical Economics, 29, 373–381.

Bevan, A.A. and Estrin, S. (2004). The determinants of foreign direct investment into European transition economies. Journal of Comparative Economics 32 (2004) 775–787

Borensztein, E.; De Gregorio, J. and Lee, J-W. (1998). How does foreign direct investment affect economic growth? Journal of International Economics 45, 115–135

Brakman, S.; Inklaar, R. and VanMarrewijk, C. (2011). Structural change in OECD comparative advantage. The Journal of International Trade & Economic Development, 0, 0, 1-22

Buchinski, M. (1994). Changes in the US Wage Structure, 1963-1987: Application of Quantile Regression, Econometrica, Vol. 62, No. 2, pp. 405-458.

Busse, M. and C. Hefeker (2007). Political Risk, Institutions and Foreign Direct Investment, European Journal of Political Economy, 23, 397-415.

Carr, David L., Markusen, James R. and Keith E. Maskus (2001) Estimating the Knowledge-Capital Model of the Multinational Enterprise, American Economic Review 91, 3, 693-708.

Chowdhury, A. and Mavrotas, G. (2003). FDI and growth: what causes what? Paper presented at the WIDER Conference on "Sharing Global Prosperity", Heliniski, 6-7 September

Chernozhukov, V., I. Fernandez-Val, J. Hahn, and W. Newey (2010). Average and Quantile Effects in Nonseparable Panel Models," manuscript, M.I.T.

Chesher, A.D. (1984), 'Testing for neglected heterogeneity', *Econometrica*, Vol 52, pp 865–872.

Chesher, A.D., Santos Silva, J.M.C. (2002). 'Taste variation in discrete choice models', *Review of Economic Studies*, Vol 69, pp 147-68.

Cotton, L. and Ramachandran, V. (2001). Foreign direct investment in emerging countries: lessons from sub-Saharan Africa. WIDER Discussion Paper No. 2001/82. Helsinki: United Nations University.

De Mello Jr., Luiz (1997) Foreign Direct Investment in Developing Countries and Growth: A Selective Survey, Journal of Development Studies 34, 1, 1-34.

De Mello Jr., Luiz (1999) Foreign Direct Investment-Led Growth: Evidence from Time Series and Panel Data, Oxford Economic Papers, Symposium on Trade, Technology, and Growth, 51, 1, 133-151.

Deichmann, J.I; Eshghi, A.; Haughton, D.M.; Sayek, S. and Teebagy, N.C. (2003). Foreign Direct Investment in the Eurasian Transition States. Vol. 41, No. 1, Jan. - Feb., page 5-34.

Demekas, D.G.; Horváth, B.; Ribakova, E. and Wu, Y. (2007). Foreign direct investment in European transition economies—The role of policies. Journal of Comparative Economics, 35, 369–386.

Deng, S.; Liu, Y. and Chen, J. (1997). Evaluating foreign investment environment in China: A systematic approach. European Journal of Operational Research 100, 16-26.

Desai, M.A., C. Fritz Foley, J. R. Hines Jr. (2005) Foreign Direct Investment and the Domestic Capital Stock , American Economic Review Papers and Proceedings 95, 33-38. C

Dewit, G., H. Görg, C. Montagna (2009) Should I Stay or Should I Go? Foreign Direct Investment, Employment Protection and Domestic Anchorage, Review of World Economics / Weltwirtschaftliches Archiv 145, 1, 93-110.

Dunning, J. H. (1980) Toward an Eclectic Theory of International Production: Some Empirical Tests, Journal of International Business Studies, 11, (1), pp. 9-31. Dunning, J. (1981). International Production and the Multinational Enterprise. Allen & Unwin, London.

Dunning, J. (1993). Multinational enterprises and the global economy. Reading, MA: Addison-Wesley Publications Co.

Dunning, J. H. and R. Narula (1996). Foreign direct investment and governments: Catalysts for economic restructuring. London and New York, Routledge.

Ekholm, K.; Forslid, R. and Markusen, J.R. (2007). Export-Platform Foreign Direct Investment, Journal of the European Economic Association, MIT Press, vol. 5(4), pages 776-795.

Fernandes, A.M, and Paunov, C. (2011) Foreign direct investment in services and manufacturing productivity: Evidence from Chile, Journal of Developing Economics (forthcoming).

Fillat, C. and Woerz, J. (2011). Good or Bad? The influence of FDI on productivity growth, An industry-level analysis. The Journal of International Trade & Economic Development, 20, 3, 293-328.

Franco, C. and Gerussi, E. (2012). Trade, Foreign Direct Investment (FDI) and Income Inequality: Empirical evidence from transition countries. The Journal of International Trade & Economic Development.

Froot, K. A., and Stein, J. C. (1991). Exchange Rates and Foreign Direct Investment: an Imperfect Capital Markets Approach, Quarterly Journal of Economics, 106, 1191-1217.

Glass, A. J., and K. Saggi (2002) Multinational Firms and Technology Transfer, Scandinavian Journal of Economics 104, 4, 495-513.

Gately, D. (1984) A Ten Year Retrospective: OPEC and the World Oil Market," Journal of Economic Literature, September, 22 (3), 1100–1114.

Geraci, M. (2012). Package lqmm. <a href="http://CRAN.R-project.org./package=lqmm">http://CRAN.R-project.org./package=lqmm</a>.

Goldberg, L.S. and Klein, M.W. (1997). Foreign Direct Investment, Trade and Real Exchange Rate Linkages in Developing Countries. NBER Working Paper No. 6344,1997.

Gorg, H.; Muhlen, H. and Nunnenkamp, P. (2010) FDI liberalization, firm heterogeneity and foreign ownership: German firm decisions in reforming India. Journal of Development Studies, 46,8,1367-1384.

Groh, A.P. and Wich, M. (2012) Emerging economies' attraction of foreign direct investment. Emerging markets Review, 13,2, 210-229.

Grosse, R. and Trevino. L.J. (1996). Foreign Direct Investment in the United States: An Analysis by Country of Origin. Journal of International Business Studies. Vol. 27, No. 1 (1st Qtr.), pp. 139-155

Harding, M. and Lamarche, C. (2009). A quantile regression approach for estimating panel data models using instrumental variables. Economic Letters, 194, 133-135.

Hejazi W.and Safarian AE. (2003). Explaining Canada's Changing FDI Patterns, Paper presented in Canadian Economic Association, National Conference on policy.

Helpman, Elhanan, Marc J. Melitz, and Stephen R. Yeaple (2004) Export Versus FDI with Heterogeneous Firms, American Economic Review 94, 1, 300-316.

Hymer, Stephen Herbert. 1976. The International Operations of National Firms: A study of foreign direct investment. The MIT Press: Cambridge, MA. (1960 doctoral thesis submitted posthumously for publication by Charles P. Kindleberger)

Hsiao, F.S.T. and Hsiao, M.C.W. (2004). The chaotic attractor of foreign direct investment—Why China? A panel data analysis. Journal of Asian Economics 15, 641–670.

Hatzius, J. (2000). Foreign direct investment and factor demand elasticities. European Economic Review, 44, 117-143.

Jadhav, P. (2012). Determinants of foreign direct investment in BRICS economies: Analysis of economic, institutional and political. Procedia - Social and Behavioral Sciences, 37, 5-14.

Klein, W. M., and Rosengren, E. S. (1994). The Real Exchange Rate and Foreign Direct Investment in the United States: Relative Wealth vs Relative Wage Effects, Journal of International Economics, 36, 373-389

Koenker, R. and Basset, G. (1982). Robust Test for Heteroscedasticity Based on Regression Quantiles, Econometrica, Vol. 50, No.1, pp. 43-61.

Koenker, R. (2005). *Quantile Regression*, Cambridge, Cambridge University Press.

Koenker, R. ad Kevin F. Hallock, K.F (2001). Quantile Regression, *Journal of Economic Perspectives*, 15, 4, 143–156

Krugman, P. and Obstfeld, M. (1999). International economics: theory and policy. (5th ed.). New York: Addison Wesley Longman.

Leahy, D. and Montagna, C. (2010). Temporary social dumping, union legalization and FDI: a note on the strategic use of standards. The Journal of International Trade & Economics Development, 9, 3, 243-259.

Liu, X., Wang, C. and Wei, Y. (2001). Causal links between foreign direct investment and trade in China. China Economic Review, 12, 190–202

Liu, X.; Song, H.; Wei. Y. and Romilly, P. (1997). Country characteristics and foreign direct investment in China: A panel data analysis. Review of World Economics, Volume 133, Number 2, 313-329.

Li, X. and Liu, X. (2005). Foreign Direct Investment and Economic Growth: An Increasingly Endogenous Relationship. World Development, 33(3), 393-407.

Markusen James R. and K. Maskus (2002). A Unified Approach to Intra-Industry Trade and Foreign Direct investment" in Lloyd, P.J. and Lee, H.H. (eds.), Frontiers of Research in Intra-Industry Trade (Houndmills: Palgrave and Macmillan).

Mercereau, B. (2005). FDI Flows to Asia: Did the Dragon Crowd Out the Tigers? IMF Working Paper, WP/05/189.

Moosa, I.A. and Cardak, B.A. (2006). The determinants of foreign direct investment: An extreme bounds analysis. Journal of Multinational Finance and Management, 16, 199–211.

Mundell, R. (1957). International Trade and Factor Mobility, American Economic Review 47: 321-35.

Naguib, R.I. (2012). The effects of privatisation and foreign direct investment on economic growth. 21, 1, 51-82.

Nair- Reichert, U. and Weinhold, D. (2000). Causality tests for cross-country panels: new look at FDI and economic growth in developing countries. [Online]. Available <a href="http://www.ciber.gatech.edu/workingpaper/99">http://www.ciber.gatech.edu/workingpaper/99</a> 00-12.pdf

Nakamura, S.Y and Oyama, T. (1998). The Determinants of Foreign Direct Investment from Japan and the United States to East Asian Countries, and the Linkage between FDI and Trade. Bank of Japan Working Paper 98-11

Onyeiwu, S. and Shrestha, H. (2004). Determinants of Foreign Direct Investment in Africa. Journal of Developing Societies June 2004 vol. 20 no. 1-2 89-106.

Pesaran, M. H. (2006). Estimation and inference in large heterogeneous panels with a multifactor error structure. Econometrica, 74(4), 967-1012.

Petri, P.A. and Plummer, M.G. (1998). The determinants of US investment abroad: Evidence of trade-investment linkages, Chapter 7 in Hiro Lee and David Rolland-Holst (eds.) Economic Development and Cooperation in Pacific Basin: Trade, investment and environmental issues. Cambridge University Press

Pham, T.H.H. (2011). Temporal causality and the dynamics of foreign direct investment and trade in Vietnam. The Journal of International Trade & Economic Development, 21,1, 83-113.

Polachek, Solomon. (1997). Why Democracies Cooperate More and Fight Less: The Relationship between International Trade and Cooperation, Review of International Economics: 295-309.

Prasad, E.S., Raghuram G. Rajan, Arvind Subramanian (2007) Foreign Capital and Economic Growth, Brookings Papers on Economic Activity 2007, 1, 153-209.

Reynolds, T.; Kenny, C.; Liu, J. and Qiang, C.Z.W. (2008). Networking for foreign direct investment: the telecommunications industry and its effect on investment. Information Economics and Policy, 16, 159–164.

Sawaki, H. (2008). Potential FDI causing large distortions in domestic production. The journal of International Trade & Economic Development, 17,4,485-500.

Stein, E. and C. Daude (2001). 'Institutions, Integration and the Location of Foreign Direct Investment', in New Horizons of Foreign Direct Investment, OECD Global Forum on International Investment (Paris).

Takagi, S. and Shi, Z. (2011). Exchange rate movements and foreign direct investment (FDI): Japanese investment in Asia, 1987–2008. Japan and the World Economy, 23, 265–272.

Tuan, C. and Ng, L. F.Y. (2004). Manufacturing agglomeration as incentives to Asian FDI in China after WTO. Journal of Asian Economics, 15, 673–693

UNIDO (United Nations Industrial Development Organization). Foreign Direct Investment in Southeast Asia: Experience and Future Policy Implications for Developing Countries. Bangkok, Thailand, 2005.

United Nations Conference on Trade and Development (UNCTAD) (2002). The World Investment Report.

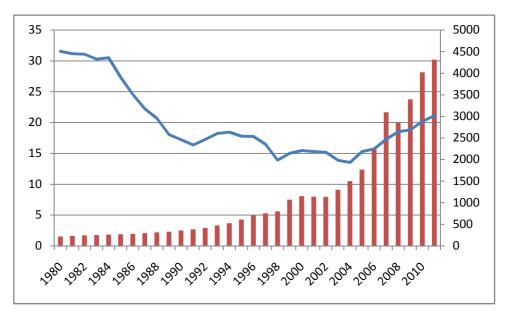
VERNON, R. (1966) International investment and international trade in the product cycle, in: Quarterly journal of Economic, 83, (1), pp. 190-207.

Wei, Shang-Jin (1995). Attracting foreign direct investment: Has China reached its potential? China Economic Review, Volume 6, Issue 2, Pages 187–199

Zhang, Kevin Honglin and Markusen, James R. (1999) Vertical Multinationals and Host-Country Characteristics. Journal of Development Economics 59, 2, pp.22.

Zhao, S.X.; Chan, R.C.K. and Neo Ming N.M. (2012). Chan Spatial Polarization and Dynamic Pathways of Foreign Direct Investment in China 1990–2009. Geoforum 43, 836–850.

Figure 1: The stock of inward FDI in Asian countries (1980-2011)



**Note:** LHS = the proportion of the inward FDI stock in the world in %; RHS = the stock of inward FDI in billion US dollars.

**Source:** United Nations Conference on Trade and Development (unctadstat.unctad.org)

**Table 1: Sample Countries (27 countries)** 

Pac	eific & South Asia (	Near-, Mid-Eastern & Cent. Asia (10)		
Bangladesh	South Korea	Philippines	Israel	Kyrgyz Republic
Cambodia	Malaysia	Singapore	Jordan	Tajikistan
China	Maldives	Sri Lanka	Kuwait	Turkey
India	Mongolia	Thailand	Oman	Yemen, Rep.
Indonesia	Nepal	Vietnam	Qatar	
Japan	Pakistan		Saudi Arabia	

**Table 2: Descriptive Statistics (2003-2010)** 

Variable	Definition	Mean	Standard deviation	Minimum	Maximum
FDI	FDI inflow/GDP	3.728	4.119	-1.802	22.651
R3	exchange rate regime	1.786	0.626	1	3
OECD	dummy for OECD member	0.111	0.314	0	1
opec	dummy for OPEC member	0.148	0.355	0	1
gdprate	real GDP growth rate	6.454	15.479	-7.11	236.002
creditgdp	domestic private credit/GDP	56.68664	41.95296	-0.934	187.566
kaoopen	measure financial openness	0.6735	1.5448	-1.159	11
yrsoffc	Head of Govt. years in office	8.826	9.329	1	39
herfgov	Herfindahl Index of the seat shares of all parties in the government	0.775	0.287	0.02	1
politics	political freedom	4.325	1.908	1	7
globalisat	economic globalisation	61.57	18.984	26.026	120.96
trade	trade and investment globalisation	58.198	19.446	15.697	98.976

**Table 3.** lqmm - quantile regression models for independent and hierarchical data with fixed effects (dependent variable: FDI)

Variables	q10	q20	q30	q40	q50	q60	q70	q80	q90
Constant	7	-1	1	1	1	1.0	1	100	1
	1.222	2.748	4.850	0.484	-1.127	-4.550	-2.855	0.571	3.476
	(3.693)	(4.216)	(5.080)	(6.112)	(5.964)	(17.27)	(-2.85)	(11.69)	(9.348)
R3	0.952	0.173	0.976	0.288	1.932	2.915	2.317	2.037	1.012
	(0.948)	(0.642)	(0.765)	(0.941)	(1.255)	(1.308)	(1.006)	(1.218)	(1.211)
OECD	-0.274	-0.855	-1.388	-1.423	-3.303	-4.177	-4.759	-5.512	-6.261
	(0.959)	(0.807)	(0.959)	(1.101)	(1.261)	(1.429)	(1.302)	(1.265)	(1.412)
	2.502	1 007	2.797	2 924	2.554	2.020	2.052	4 120	4 204
opec	-2.503	-1.897	-2.786	-2.834	-2.774	-2.920	-3.952	-4.129	-4.204
	(0.813)	(0.706)	(0.690)	(0.730)	(0.807)	(1.044)	(1.594)	(1.169)	(1.109)
gdprate	0.077	0.065	0.051	0.036	0.015	0.001	0.018	-0.024	-0.024
gaprate	(0.027)	(0.032)	(0.033)	(0.038)	(0.042)	(0.151)	(0.112)	(0.115)	(0.091)
	(0.027)	(0.002)	(0.033)	(0.030)	(0.0.2)	(0.131)	(0.112)	(0.115)	(0.051)
creditgdp	0.0007	0.0007	0.002	-0.004	0.006	0.011	0.011	0.023	0.023
3.4	(0.007)	(0.007)	(0.007)	(0.009)	(0.010)	(0.012)	(0.010)	(0.011)	(0.011)
		,	, ,	,	, ,	,	,		,
kaoopen	0.291	0.248	0.421	0.574	0.827	1.151	1.107	0.716	0.841
-	(0.186)	(0.185)	(0.213)	(0.250)	(0.313)	(0.453)	(0.430)	(0.472)	(0.462)
yrsoffc	-0.083	-0.071	-0.055	-0.077	-0.084	-0.132	-0.110	-0.094	-0.115
	(0.031)	(0.024)	(0.030)	(0.035)	(0.032)	(0.033)	(0.032)	(0.033)	(0.041)
herfgov	-1.738	-0.176	-0.0002	-0.395	-0.283	-0.685	-0.255	0.464	2.288
	(0.679)	(0.811)	(0.742)	(1.011)	(1.220)	(1.092)	(1.144)	(1.304)	(1.311)
A 1141	0.379	0.250	0.255	0.321	0.236	0.332	0.261	0.167	-0.048
Δpolitics	(0.171)	(0.151)	(0.170)	(0.195)	(0.178)	(0.210)	(0.261)	(0.205)	(0.220)
	(0.171)	(0.131)	(0.170)	(0.193)	(0.176)	(0.210)	(0.227)	(0.203)	(0.220)
globalizat	0.010	0.001	0.001	0.010	0.032	0.028	0.069	0.092	0.078
Sicounzai	(0.015)	(0.014)	(0.018)	(0.026)	(0.032)	(0.038)	(0.036)	(0.034)	(0.034)
	(0.013)	(0.017)	(0.010)	(0.020)	(0.030)	(0.030)	(0.050)	(0.054)	(0.054)
trade	0.039	0.040	0.047	0.043	0.042	0.042	0.040	0.080	0.079
	(0.018)	(0.020)	(0.017)	(0.026)	(0.021)	(0.067)	(0.063)	(0.054)	(0.048)
	0.268	0.297	0.293	0.286	0.368	0.264	0.276	0.224	0.230
Pseudo R2									
							2.11		
Observations	241	241	241	241	241	241	241	241	241
AIC	10516	10520	10530	10521	10535	10527	10524	10521	10520

Bootstrapped Standard Errors (1000 reps) are shown in parentheses under the parameters. \* signifies 1% statistically significant coefficient level. \*\* at 5% \*\*\* at 10%. AIC = -2log(L)+2K; BIC=-2log(L)+K log(N). Where L, K, N are the maximised log likelihood, number of parameters and observations respectively.

**Table 4.** IVFEQR- instrumental variable quantile regression with fixed effects (dependent variable: FDI)

Variables	q10	q20	q30	q40	q50	q60	q70	q80	q90
Constant									
	1.222	2.748	4.850	0.484	-1.127	-4.550	-2.855	0.571	3.476
	(3.693)	(4.216)	(5.080)	(6.112)	(5.964)	(17.27)	(-2.85)	(11.69)	(9.348)

	1			ı		1	1	1	
R3	0.952	0.173	0.976	0.288	1.932	2.915	2.317	2.037	1.012
	(0.948)	(0.642)	(0.765)	(0.941)	(1.255)	(1.308)	(1.006)	(1.218)	(1.211)
OECD	-0.274	-0.855	-1.388	-1.423	-3.303	-4.177	-4.759	-5.512	-6.261
	(0.959)	(0.807)	(0.959)	(1.101)	(1.261)	(1.429)	(1.302)	(1.265)	(1.412)
		1.00=	. = 0 :						
opec	-2.503	-1.897	-2.786	-2.834	-2.774	-2.920	-3.952	-4.129	-4.204
	(0.813)	(0.706)	(0.690)	(0.730)	(0.807)	(1.044)	(1.594)	(1.169)	(1.109)
gdprate	0.077	0.065	0.051	0.036	0.015	0.001	0.018	0.024	0.024
	(0.027)	(0.032)	(0.035)	(0.038)	(0.047)	(0.031)	(0.022)	(0.045)	(0.091)
creditgdp	0.0007	0.0007	0.002	-0.004	0.006	0.011	0.011	0.023	0.023
	(0.007)	(0.007)	(0.007)	(0.009)	(0.010)	(0.012)	(0.010)	(0.011)	(0.011)
kaoopen	0.291	0.248	0.421	0.574	0.827	1.151	1.107	0.716	0.841
	(0.186)	(0.185)	(0.213)	(0.250)	(0.313)	(0.453)	(0.430)	(0.472)	(0.462)
yrsoffc	-0.083	-0.071	-0.055	-0.077	-0.084	-0.132	-0.110	-0.094	-0.115
	(0.031)	(0.024)	(0.030)	(0.035)	(0.032)	(0.033)	(0.032)	(0.033)	(0.041)
herfgov	-1.738	-0.176	-0.0002	-0.395	-0.283	-0.685	-0.255	0.464	2.288
	(0.679)	(0.811)	(0.742)	(1.011)	(1.220)	(1.092)	(1.144)	(1.304)	(1.311)
	0.075	0.575	0.555	0.651	0.55	0.555	0.5.11		0.0.1-
Δpolitics									
	(0.171)	(0.151)	(0.170)	(0.195)	(0.178)	(0.210)	(0.227)	(0.205)	(0.220)
Δpolitics	0.379 (0.171)	0.250 (0.151)	0.255 (0.170)	0.321 (0.195)	0.236 (0.178)	0.332 (0.210)	0.261 (0.227)	0.167 (0.205)	-0.048 (0.220)

globalizat	0.010 (0.015)	0.001 (0.014)	0.001 (0.018)	0.010 (0.026)	0.032 (0.030)	0.028 (0.038)	0.069 (0.036)	0.092 (0.034)	0.078 (0.034)
trade	0.039 (0.018)	0.040 (0.020)	0.047 (0.017)	0.043 (0.026)	0.042 (0.021)	0.042 (0.067)	0.040 (0.063)	0.080 (0.054)	0.079 (0.048)
Pseudo R2	0.268	0.297	0.293	0.286	0.368	0.264	0.276	0.215	0.331
Observations	241	241	241	241	241	241	241	241	241
AIC	10404	10310	10320	10322	10324	10308	10304	10305	10301

**Appendix 1:** Sources of the Data

OECD	OECD website							
OPEC	OPEC website							
	Carmen M. Reinhart and Kenneth S. Rogoff (2004) "The							
D2	Modern History of Exchange Rate Arrangements: A							
R3	Reinterpretation"; Quarterly Journal of Economics							
	119(1):1-48							
FDI								
gdprate								
exports_gdp	Morld Dould Database							
imports_gdp	World Bank Database							
reserves								
creditgdp								
economicglb	KOF Globalization Index							
tradeglb	KOF Globalization index							
kaoopen	The Chinn-Ito Index							
yrsoffc	Database of Dalitical Institutions							
herfgov	Database of Political Institutions							
politics	Freedom in the World Country Ratings							

The classification of the exchange rate regime arrangements

3 categories	15 categories	Specification
	1	No separate legal tender
1	2	Pre-announced peg or currency board arrangement
'	3	Pre-announced horizontal band that is narrower than or equal to +/-2%
	4	De facto peg
	5	Pre-announced crawling peg
	6	Pre-announced crawling band that is narrower than or equal to +/-2%
	7	De facto crawling peg
2	8	De facto crawling band that is narrower than or equal to +/-2%
2	9	Pre-announced crawling band that is wider than or equal to +/-2%
	10	De facto crawling band that is narrower than or equal to +/-5%
	11	Moving band that is narrower than or equal to +/-2% (i.e., allows for both appreciation and depreciation over time)
2	12	Managed floating
3 13		Freely floating
excluded	14	Freely falling
excluded	15	Dual market in which parallel market data is missing.

**Sources:** Carmen M. Reinhart and Kenneth S. Rogoff (2004), "The Modern History of Exchange Rate Arrangements: A Reinterpretation"; Quarterly Journal of Economics 119(1):1-48